



University of Cologne Faculty of Management, Economics and Social Sciences

Courses taught through English – Bachelor / Master

Spring term 2016

Last updated 20 December 2016

Course title (click title for further details)	Type of course	Course no. (KLIPS 2.0)	ECTS	Bsc	Msc	Field of study
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CURRENT TOPICS / GENERAL MANAGEMENT

<u>Decision Analysis – Theory and Application</u>	Seminar	14253.0018	6	x		Business/Management
<u>Business in the EU</u>	Seminar	14014.0001	6	x		Business/Management
<u>Connecting Across Cultures – Intercultural competence for the workplace</u>	Seminar	14014.0011	6	x		Business/Management
<u>Management Skills</u>	Seminar	14015.0000	6		x	Business/Management
<u>Advanced Health Care Management</u>	Lecture & Exercise	14282.0003, 14282.0004	6		x	Business/Management

ACCOUNTING & TAXATION

<u>Empirical Accounting Research Design</u>	Lecture & Exercise	14016.0044	6		x	Business/Management
<u>Financial Service and Real Estate Taxation</u>	Lecture	14016.0021	6		x	Business/Management
<u>Tax Accounting</u>	Lecture	14016.0034	6		x	Business/Management
<u>Advanced Seminar Controlling</u>	Advanced Seminar	14016.0000	6		x	Business/Management
<u>Business Taxation and Financial Decisions</u>	Lecture	14016.0003	6	x		Business/Management
<u>Value-Based Controlling</u>	Lecture & Exercise	14016.0019, 14016.0020	6		x	Business/Management

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CORPORATE DEVELOPMENT						
Human Resource Management	Lecture & Exercise	14253.0032, 14253.0033	6	x		Business/Management
Managing Organizations and Supply Chains	Lecture & Exercise	14253.0012, 14253.0013	6	x		Business/Management
Advanced Business Ethics	Seminar	14253.0000	12		x	Business/Management
Business Project/ Research Project in Corporate Development and Organization	Project	14253.0006	12		x	Business/Management
Strategic Networks	Lecture & Exercise	14253.0021, 14253.0022	6		x	Business/Management
Recent Issues in Managing Strategic Networks	Seminar	14253.0019	6		x	Business/Management
Corporate Social Responsibility	Lecture & Exercise	14253.0007, 14253.0008	6		x	Business/Management
Compliance Management	Lecture & Exercise	14253.0040, 14253.0041	6		x	Business/Management
Social Entrepreneurship	Lecture	14253.0043	6		x	Business/Management
Economics of Incentives in Organizations	Lecture & Exercise	14253.0030, 14253.0031	6		x	Business/Management
Advanced Seminar in Corporate Development and Organization II	Advanced Seminar	14253.0001	6		x	Business/Management

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MARKETING & MEDIA						
<u>Concepts of Marketing Mix Management</u>	Lecture & Exercise	14266.0007, 14266.0008	6	x		Business/Management
<u>Sustainability Marketing</u>	Lecture & Exercise	14014.0012	6	x		Business/Management
<u>Methods of Market Research</u>	Seminar	14266.0002	6	x		Business/Management
<u>New Product Management</u>	Lecture	14266.0021	6		x	Business/Management
<u>Value Creation in the Digital World</u>	Lecture & Exercise	14015.0004	6		x	Business/Management
<u>Service and Media Marketing</u>	Lecture & Exercise	14266.0026, 14266.0027	6		x	Business/Management
<u>Brandmanagement: A Sustainability Marketing Perspective</u>	Lecture & Exercise	14266.0022, 14266.0023	6		x	Business/Management
<u>Practical Applications in Retailing</u>	Lecture	14266.0016	6		x	Business/Management
<u>Consumer Learning in Digital Environments</u>	Lecture & Exercise	14266.0031, 14266.0032	6		x	Business/Management
<u>Psychology & Consumer Behaviour Part 2</u>	Lecture & Exercise	14266.0017, 14266.0018	12		x	Business/Management
<u>The Influence of arousal on advertising</u>	Seminar	14266.0014	6		x	Business/Management
<u>Media and Information Markets and Platforms</u>	Lecture & Exercise	14284.0007	6		x	Business/Management
<u>Media and Technology Management: Research and Publications</u>	Seminar	14284.0004	6		x	Business/Management

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Media and Technology Management: Entrepreneurship / Project	Seminar	14284.0005	6		x	Business/Management
Media and Technology Management Seminar II	Seminar	14284.0006	6		x	Business/Management
Consumption in the Digital Age	Seminar	14320.0050	6		x	Business/Management

FINANCE

Corporate Finance	Lecture & Exercise	14259.0008 14259.0009	6	x		Business/Management
Entrepreneurial Finance and Venture Capital	Seminar	14259.0001	6	x		Business/Management
Fixed Income Management	Lecture & Exercise	14259.0016	6		x	Business/Management
Asset Management	Lecture & Exercise	14259.0000	6		x	Business/Management
Consumer Behavior and Insurance Markets	Lecture & Exercise	14259.0035	6		x	Business/Management
Empirical Finance	Lecture & Exercise	14259.0014	6		x	Business/Management

SUPPLY CHAIN MANAGEMENT

Bachelor Seminar: Supply Chain Management	Seminar	14271.0021	6	x		Business/Management
Operations Management	Lecture & Exercise	14271.0013	12		x	Business/Management
Advanced Seminar: Supply Chain Management und Management Science (Access)	Seminar	14271.0008	6		x	Business/Management

Course title (click title for further details)	Type of course	Course no. (KLIPS 2.0)	ECTS	Bsc	Msc	Field of study
Advanced Seminar: Supply Chain Management und Management Science (Games)	Seminar	14271.0009	6		x	Business/Management

ECONOMICS

Economic Psychology	Lecture & Exercise	14320.0039, 14320.0040	12	x		Business/Management/ Economics/Sociology
Introduction in Energy, Climate Change and Sustainability	Lecture	14289.0052	6	x		Economics
Seminar in Energy, Climate Change and Sustainability	Seminar	14289.0042	6	x		Economics
Topics in Psychoeconomics	Seminar	14289.0046	6	x		Economics
Public Economics	Lecture & Exercise	14302.0017	6	x		Economics
Seminar Public Economics	Seminar	14302.0023	6	x		Economics
Economics, Strategy and Management	Seminar	14289.0039	6	x		Economics
Specific Aspects of Economic Policy	Seminar	14987.0008	6	x		Economics
Topics in Growth, Education and Inequality B	Lecture & Exercise	14302.0036	6	x		Economics
Seminar in Growth, Education and Inequality	Seminar	14302.0034	6	x		Economics
Microeconomics II: Game Theory	Lecture & Exercise	14289.0028, 14289.0029	6		x	Business/Management
Competition Policy	Lecture & Exercise	14289.0016, 14289.0017	6		x	Business/Management

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Introduction to Economic Psychology	Seminar	14320.0013	12		x	Business/Management
Adv. Microeconomics II	Lecture & Exercise	14289.0000, 14289.0001	6		x	Business/Management
Macroeconomics II (Research Track)	Lecture & Exercise	14302.0015	6		x	Business/Management
Advanced Econometrics: Microeconometrics	Lecture & Exercise	14314.0012, 14314.0013	12		x	Business/Management
Foundations in Macroeconomics and Public Economics	Lecture & Exercise	14302.0014	6		x	Economics
Growth, Inequality and Structural Change	Lecture & Exercise	14302.0019	6		x	Economics
Seminar in Macroeconomics, Money and Financial Markets: Fiscal policy, monetary policy and macroprudential regulation	Advanced Seminar	14302.0020	6		x	Economics
Macroeconomics II	Lecture & Exercise	14302.0032	6		x	Economics
Experimental Organizational Economics	Seminar	14289.0040	6		x	Economics
Auction Theory (Research Track)	Lecture & Exercise	14289.0002, 14289.0003	6		x	Economics
Behavioral Economic Theory	Lecture & Exercise	14289.0014, 14289.0015	6		x	Economics
Seminar in Energy, Resource and Environmental Economics	Seminar	14289.0043	6		x	Economics
Energy, Resource, Environment and the Economy	Lecture & Exercise	14289.0020, 14289.0021	6		x	Economics
Topics in Energy, Resource, Environment and the Economy A	Lecture	14289.0064	6		x	Economics

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Seminar in Growth Labor and Inequality in the Global Economy: Technology, Skills and Inequality	Advanced Seminar	14302.0035	6		x	Economics
Current Research in Industrial Economics	Seminar	14289.0041	6		x	Economics
Topics in Markets and Institutions B – Dynamic Models in Empirical IO	Lecture & Exercise	14289.0054, 14289.0055	6		x	Economics
Economics of Innovation	Lecture & Exercise	14302.0013	6		x	Economics
Seminar in Macroeconomics, Money and Financial Markets: Fiscal policy, monetary policy and macroprudential regulation	Advanced Seminar	14302.0020	6		x	Economics
Money and Financial Markets	Lecture & Exercise	14302.0016	6		x	Economics
Seminar Macroeconomics and Public Economics	Advanced Seminar	14302.0021	6		x	Economics
Advanced Public Economics: Mechanism Design, Public Goods and Externalities	Lecture & Exercise	14302.0012	6		x	Economics

STATISTICS & RESEARCH METHODS

Selected Quantitative Methods	Lecture	14314.0000	6	x		Business/Management/ Economics/Sociology
Advanced Stochastic Models	Lecture & Exercise	14314.0020, 14314.0021	6		x	Business/Management
Computational Methods (Research Track – BM Mathematics / Methods)	Lecture & Exercise	14302.0031	6		x	Economics
Experimental Methods	Lecture & Exercise	14289.0022, 14289.0023	6		x	Economics
Computational Methods	Lecture & Exercise	14302.0030	6		x	Economics

Course title (click title for further details)	Type of course	Course no. (KLIPS 2.0)	ECTS	Bsc	Msc	Field of study
Statistical Analysis of Financial Data	Lecture & Exercise	14314.0018, 14314.0019	6		x	Economics
Selected Topics – Statistical Analysis of Large Data Sets	Lecture	14314.0025	6		x	Economics
Analysis of Longitudinal Data	Lecture	14320.0037	9		x	Social Sciences
Research Logic and Research Design	Advanced Seminar	14335.0029	9		x	Social Sciences

POLITICAL SCIENCES

Political Theory and History of Ideas: The Idea of Democracy	Seminar	14335.0017	6	x		Social Sciences
Comparative Politics: The Political System of the Federal Republic of Germany	Seminar	14335.0023	6	x		Social Sciences
Political Theory and History of Ideas: International Seminar on Political Theory – Creativity in Science and Arts	Seminar	14335.0016	9	x		Social Sciences
Seminar European Politics: EU enlargement: South Eastern Europe between the European integration and border crisis	Seminar	14335.0010	9	x		Social Sciences
Comparative Political Economy: Theories and Methods	Seminar	14335.0045	9		x	Social Sciences
The Political Economy of Public Finance in Developing Countries	Seminar	14335.0024	9		x	Social Sciences
Political Systems and Electoral Systems	Seminar	14335.0027	9		x	Social Sciences
Stability, quality and performance of democracy	Seminar	14335.0030	9		x	Social Sciences
The Political, Economic and Cultural Consequences of Migration	Seminar	14335.0032	9		x	Social Sciences

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Technology Policy	Seminar	14335.0031	9		x	Social Sciences
Political Violence	Seminar	14335.0069	9		x	Social Sciences
How did we get there? The crisis of the Economic and Monetary Union	Seminar	14335.0009	9		x	Social Sciences
The EU's manifold crises and German EU policy	Seminar	14335.0005	9		x	Social Sciences
European Refugee Crisis and the EU-Turkey relations	Seminar	14335.0004	9		x	Social Sciences
The Philosophy and Methods of Political Science	Advanced Seminar	14335.0080	9		x	Social Sciences
Research Project - Political Theory and History of Ideas: Political Thought in Contemporary China	Seminar	14335.0001	9		x	Social Sciences
Research Project - Research on EU parliamentary democracy	Project	14335.0041	9		x	Social Sciences
Research Project - European Politics: Researching the European Economic Crisis: Causes and Effects	Advanced Seminar	14335.0033	9		x	Social Sciences

SOCIAL SCIENCES

Inequality in higher education	Seminar	14320.0055	6	x		Social Sciences
The Context of Integration: Origin, Destination and the New Second Generation	Seminar	14320.0059	6	x		Social Sciences
Comparing Societies. Cross-National Research Using Quantitative Methods	Seminar	14320.0062	6	x		Social Sciences
Sociology of Crime: Theories and their Empirical Application	Seminar	14320.0024	6	x		Social Sciences

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Current Developments in Social Psychology	Lecture	14320.0051	6		x	Social Sciences
Markets and Time. Sociological perspectives and empirical cases	Seminar	14320.0067	6		x	Social Sciences
Social contagion, or: If your friend jumped off a bridge, would you jump too?	Seminar	14320.0022	6		x	Social Sciences
Symbolic and Social Boundaries	Seminar	14320.0046	6		x	Social Sciences
Families, Partnership, and Spatial Mobilities	Seminar	14320.0010	6		x	Social Sciences
Social Science at Its Best: Convincing and Innovative Empirical Research	Seminar	14320.0023	6		x	Social Sciences
Medicalization of Society: Ways and Boundaries of Increasing Performance	Seminar	14320.0006	6		x	Social Sciences
Economic Cooperation in Developing Countries	Seminar	14344.0000	6		x	Social Sciences